# Argusoft Holistic Engagement Approach

## Philosophy

*Technology is a tool – a means to an end – used to deliver business benefits based on organizational objectives.....*

Questions we ask and help answer – Business drivers for initiative?  Business benefits expected to accrue?  Solution complexity, time horizon, & risks – from solution build, usage, and maintenance perspective?  Solution fit into long-term IT strategy and synergy with existing applications, technologies, infrastructure, and support mechanism?

By addressing these questions, what becomes evident is the real "need", costs, risks, and benefits – and the decision becomes rooted in objectivity.

## Program Management

*The thread that ties it all together.....*

We understand that delivering solutions require multiple tracks, participating entities – internal departments/groups and external vendors/partners – and our program management team provides for planning and coordination of these diverse elements to orchestrate a successful solution.

## Business Process Analysis

*Improving how business works .....*

Drawing upon organizational strategies and objectives, *Argusoft* can provide for analysis, refinements, and in some cases, re-definition of business processes, to ensure improvements in operational efficiency, customer service, and help organizations become increasingly cost-efficient and competitive.

## Application Architecture

*Optimized for Scalability, reliability and manageability .......*

Understanding business process and requirements, *Argusoft*  staff can assist in

- \* Application Landscape Design
- \* Integration Architecture
- \* Enterprise Data Modeling

## Systems Development

*Implementation for reaping planned benefits.....*

Leveraging the onsite-offshore model in a collaborative manner, *Argusoft* staff can deliver systems/applications based on a variety of frameworks, including open-source technologies, as well as integrating with available information platforms such as Microsoft HealthVault.

## Service Philosophy

*As a commitment to our clients, Argusoft service philosophy is focused on.....*

* Building long-term customer relationships by listening to, understanding and exceeding our customers' business needs

* Provide service in a collaborative manner to solve problems, recommend and implement effective solutions

* Taking personal responsibility for providing service that is prompt and efficient

*argusoft*
Quality on Time